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REIT Issuer:

Japan Hotel REIT Investment Corporation (TSE code: 8985)  
Kaname Masuda, Executive Director

Asset Management Company:

Japan Hotel REIT Advisors Co., Ltd.  
Hisashi Furukawa, Representative Director and President

Contact:

Makoto Hanamura  
General Manager  
Investor Relations Department, Operations Division  
TEL: +81-3-6422-0530

Announcement of Monthly Disclosure for February 2019

With respect to the business performance of the hotels owned by Japan Hotel REIT Investment Corporation (hereinafter called “JHR”) for February 2019, JHR informs you of the monthly sales, occupancy rates, ADR, and RevPAR of rooms department of the Major 21 Hotels with Variable Rent, etc. as below. For each hotel’s track record of hotel operations, please check JHR’s website (Note 1).

JHR continues to announce monthly disclosure of hotels from which JHR receives variable rent or income from management contracts and whose lessees, etc. have agreed with the monthly disclosure.

Hotel / Indicators		February	Fluctuation compared with the same month last year (Note 9)	Change in fluctuation compared with the same month last year	Cumulative total (Note 10)	Fluctuation of the cumulative total compared with last year (Note 11)	Change in fluctuation of the cumulative total compared with last year
<b>Total of the Major 21 Hotels with Variable Rent, etc.</b>	Occupancy rate	86.3%	(3.1%)	(3.5%)	83.6%	(1.4%)	(1.6%)
	ADR (JPY)	13,605	(186)	(1.3%)	12,934	(105)	(0.8%)
	RevPAR (JPY)	11,737	(591)	(4.8%)	10,809	(270)	(2.4%)
	Sales (JPY 1M)	3,402	(193)	(5.4%)	6,846	(62)	(0.9%)
<b>The Eleven HMJ Hotels</b>	Occupancy rate	85.4%	(2.0%)	(2.3%)	82.7%	(0.4%)	(0.4%)
	ADR (JPY)	14,022	(513)	(3.5%)	13,807	(346)	(2.4%)
	RevPAR (JPY)	11,976	(725)	(5.7%)	11,412	(336)	(2.9%)
	Sales (JPY 1M)	2,646	(179)	(6.3%)	5,451	(49)	(0.9%)

<Special Items>

In February, as the long holiday of Chinese New Year in the Asian region fell on consecutive holidays of national holiday and events such as Sapporo Snow Festival, the number of high demand days decreased compared to the same month last year.

RevPAR of total of the Major 21 Hotels with variable rent, etc. and the Eleven HMJ Hotels was lower than those of the same month last year due to the decrease in high demand days, etc.

(Note 1) Please check JHR’s website below for each hotel’s track record of hotel operations.

<http://www.jhrth.co.jp/en/portfolio/review.html>

(Note 2) The Major 21 Hotels with Variable Rent, etc. are The Eleven HMJ Hotels plus ibis Tokyo Shinjuku, ibis Styles Kyoto Station, ibis Styles Sapporo, Mercure Sapporo, Mercure Okinawa Naha, Mercure Yokosuka, the b ikbukuro, the b hachioji, the b hakata and the b suidobashi. The Eleven HMJ Hotels are Kobe Meriken Park

Oriental Hotel, Oriental Hotel tokyo bay, Namba Oriental Hotel, Hotel Nikko Alivila, Oriental Hotel Hiroshima, Okinawa Marriott Resort & Spa, ACTIVE-INTER CITY HIROSHIMA (Sheraton Grand Hiroshima Hotel), Holiday Inn Osaka Namba, Hilton Tokyo Narita Airport, International Garden Hotel Narita and Hotel Nikko Nara (With regard to Hotel Centraza Hakata which is leased by HMJ group company, major renovation works (hereinafter the "Renovation") which need to close entire hotel operation are scheduled from October 2018 to April 8, 2019. Therefore, numbers for Hotel Centraza Hakata are not included in HMJ Group Hotels as the hotel operation will be suspended during the Renovation. Also, the numbers for Hotel Oriental Express Osaka Shinsaibashi are not included as it was acquired in February 2019.

- (Note 3) The numbers and comments above have been prepared based on information the asset management company had obtained from the lessees, etc. and are only provided as a reference of general trends.
- (Note 4) Numbers for each month and numbers and information shown in the comments have not been audited nor been the subject of the independent verification of the asset management company. Therefore, no guarantee is made as to the accuracy or completeness of the numbers and information. Also, the sales for each month and sum total of each month may be different from total sales for the six-month or full year stated in the annual securities report, etc. to be submitted later.
- (Note 5) Occupancy rate: The number of rooms sold during the period is divided by the number of rooms available during the same period.
- (Note 6) ADR (Average Daily Rate): Total rooms revenue for a certain period (excluding service charges) is divided by the total number of rooms sold during the period. Of the Major 21 Hotels with Variable Rent, etc., Holiday Inn Osaka Namba, ibis Tokyo Shinjuku, ibis Styles Kyoto Station, ibis Styles Sapporo, Mercure Sapporo, Mercure Okinawa Naha, Mercure Yokosuka, the b ikebukuro, the b hachioji, the b hakata and the b suidobashi do not request service charges.
- (Note 7) RevPAR (Revenue Per Available Room): Total rooms revenue for a certain period (excluding service charges) is divided by the total number of available rooms during the period. It is the same as multiplying ADR by occupancy rate.
- (Note 8) Occupancy rate is rounded off to the first decimal place. ADR and RevPAR are rounded off to the nearest whole number. Sales are rounded off to the nearest million yen.
- (Note 9) Fluctuation compared with the same month last year means the fluctuation between the concerned month (February) and the same month last year.
- (Note 10) Cumulative total is the cumulative total from the beginning of the period (January) to the concerned month (February).
- (Note 11) Fluctuation of cumulative total compared with last year means the fluctuation between the cumulative total from the beginning of the period (January) to the concerned month (February) and the cumulative total from the beginning of the period last year (January) to the same concerned month (February) last year.
- (Note 12) Sales are only from hotels and exclude rent from non-hotel tenants.

\* Website of Japan Hotel REIT Investment Corporation: <http://www.jhrth.co.jp/en/>