





City Hotel + Resort Hotel + Business Hotel



Nippon Hotel Fund Investment Corporation / Japan Hotel and Resort, Inc. Explanatory Memorandum for Merger

December 26, 2011





Index

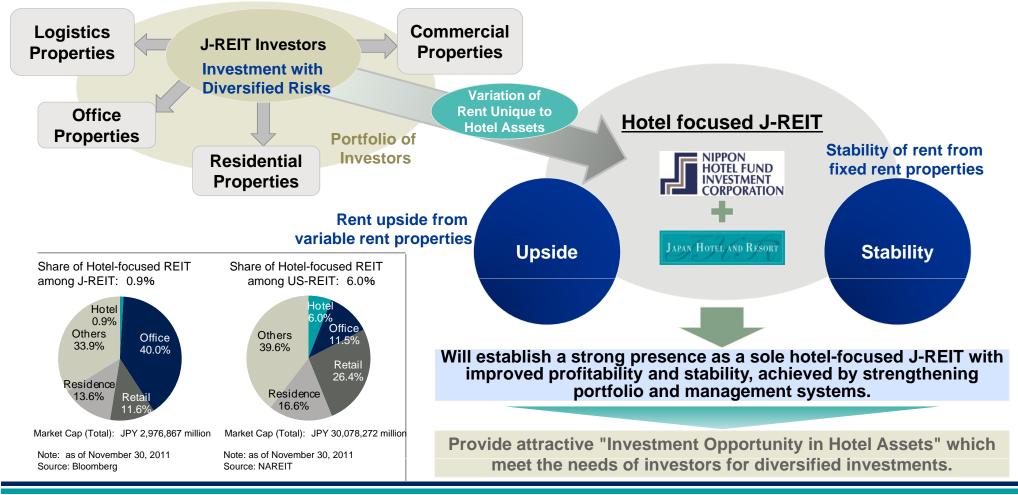
I.	Outline of Merger	2
II.	Outline of New Investment Corporation	8
III.	Strategy of New Investment Corporation	14
	Appendix	21



I. Outline of Merger

Background for Merger

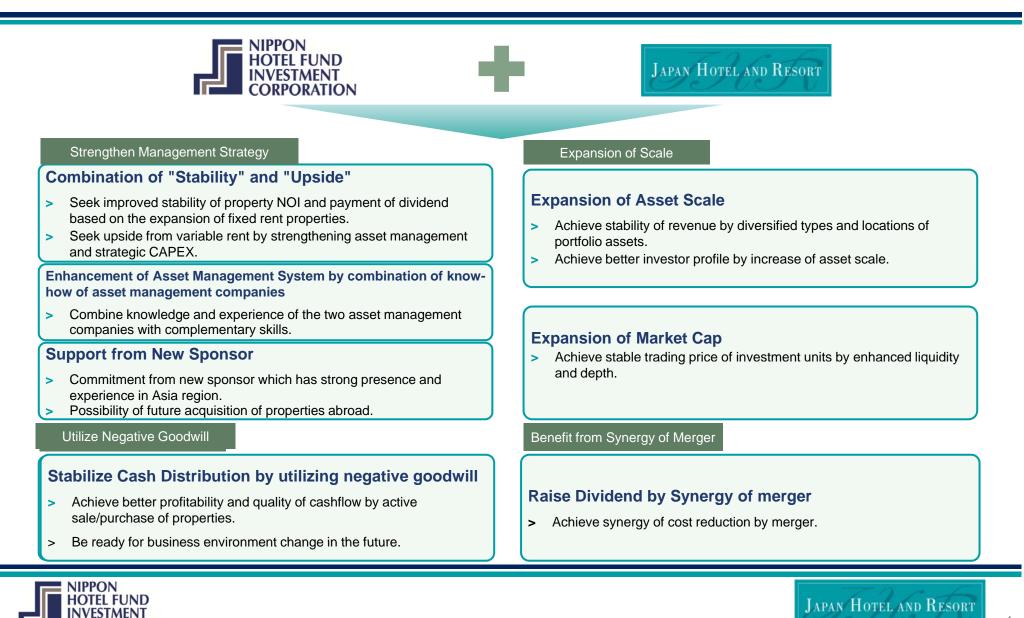
Nippon Hotel Fund Investment Corporation "NHF" and Japan Hotel and Resort, Inc. "JHR" will form a hotel-focused J-REIT in Japan, to provide investors with more attractive investment opportunities through further growth and strengthening of portfolios.





Merits of Merger

CORPORATION



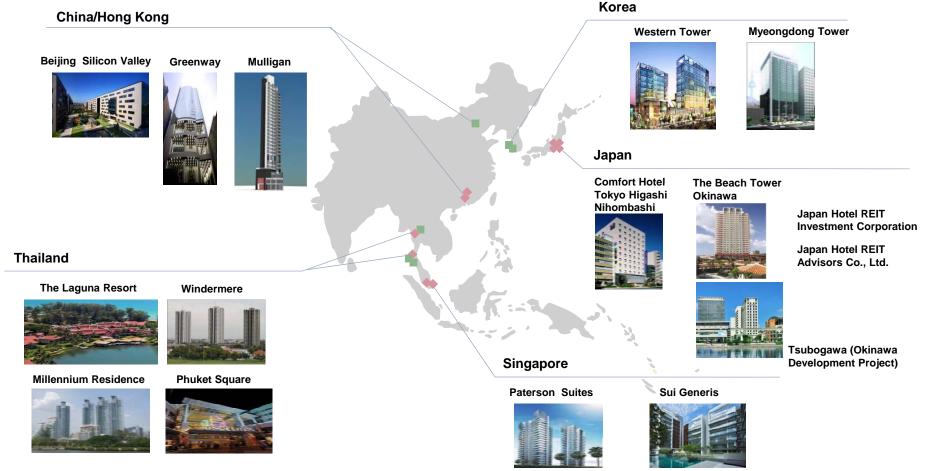
Outline of Merger

Sponsor Transaction		nares of Hotel Management Japan		22.1%), all shares of Japan Hotel & Resort K.K. oup for cash consideration (announced as of		
Merger of Asset Management Company		dvisors Co., Ltd. ("old JHRA") and REIT (Merger Agreement was exec		ne the asset management company ("New of December 22, 2011.).		
	Method of Merger	Absorption merger with NHF as	the Surviving corporation and old	d JHR as the Dissolving corporation		
Merger of Investment	Merger Ratio and Split of Investment Units	NHF: old JHR=12:11 (1:11/12,11 NHF investment units will be allocated to 1 investment units of old JHR); will be provided for in the merger agreement. NHF will divide its 1 unit into 12 units with the completion date of the merger as the effective.				
Corporation	Resolution	JHR. As this merger is a simple	merger, unitholders' resolution of proposal for resolution to amend	red at the general meeting of unitholders of old of NHF is not required to approve the merger d the Articles of Incorporation of NHF will be		
	Before Merger			After Merger		
Sponsor RECAP Group	Kyoritsu Maintenance ORIX	Real Estate	RECAP Group	Kyoritsu Maintenance ORIX Real Estate		
70%	25%	5% 100%	87.6%	10.3% 2.1%		
<u>Asset</u> <u>Management</u> <u>Company</u>	JAPAN HOTEL REIT ADVISORS	Jung Hords two Resour	Merger	el REIT Advisors Co., Ltd. " New JHRA" (Planned)		
Investment Corporation	Asset Management Agreement	Asset Management Agreement		Asset Management Agreement Japan Hotel REIT Investment corporation "New JHR" (Planned) PON DIEL FUND VESTMENT REPORATION		
NIPPON						



Outline of Sponsor (RECAP Group)

> RECAP Group is a global real property fund which has deeply developed know-how in real property investment and hotel operation. RECAP Group invest funds contributed by real property companies and institutional investors in major countries over the world not only in Japan but also in Asia region including Singapore, China/Hong Kong, Thailand, and Korea.





Schedule for Merger and Major Related Transactions

	Merger of Investment Corporation	Merger of Asset Management Company	Sponsor Transaction
December 22, 2011	 Execution of Merger Agreement NHF Resolution for Division of Investment Units 	 Execution of Share Transfer Agreement Execution of Merger Agreement 	 Goldman Sachs and RECAP will enter into transfer agreements of Units and Shares of old JHR, HMJ and JHRKK
December 29, 2011			 Completion of transfer of Units and Shares of old JHR, HMJ and JHRKK
January 6, 2012		General Meeting of Shareholders	
January 7, 2012	 Record Date for General Meeting of Unitholders 		
February 24, 2012	 General Meeting of Unit Holders (NHF/old JHR) 		
March 28, 2012	 Delisting of old JHR 		
March 31, 2012	 Record Date for Split of Investment Units of NHF 		
April 1, 2012	 Effective Date of Merger Effective Date of Split of Investment Units of NHF 	 Effective Date of Merger 	
September 30, 2012	 First Half Year End Post Merger 		
December 31, 2012	 First Fiscal Year End Post Merger (for 9 months) 		



Note: It is scheduled that the final fiscal period end for NHF and old JHR will be March 31, 2012.



II. Outline of New Investment Corporation

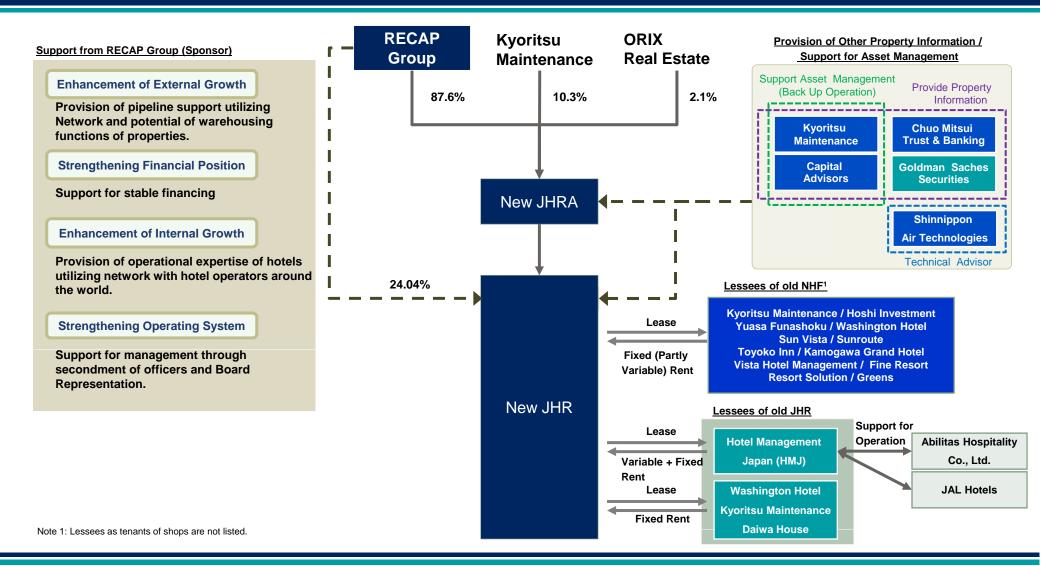
Outline of New Investment Corporation and New Asset Management Company

	New Investment Corporation (as of effective date of Merger)		New Asset Management Company (as of effective date of Merger)			
Name of Corporation (planned)	Japan Hotel REIT Investment Corporation "New JHR"	Name of Company	Japan Hotel REIT Advisors Co., Ltd. "New JHRA"			
Executive Director	TBD (will be disclosed when decided)	(planned)				
Auditor	TBD (will be disclosed when decided)	Date of				
Sponsor	RECAP Group Kyoritsu Maintenance Co., Ltd.	Establishment	August 10, 2004			
Date of Listing	ORIX Real Estate Corporation June 14, 2006	Representative	Hiroyuki Suzui			
-	Julie 14, 2000	Director				
Number of Properties Held	28	Capital	JPY 300 million			
Total Value of		Capital				
Properties (Based on Acquisition Price)	JPY 132,592 million	Fiscal Year End	December			
Number of Investment Units issued	1,859,281 units (After split of unit by NHF and merger)		RECAP Group ² 87.6%			
Fiscal Year End	December (Annual)	Shareholders	Kyoritsu Maintenance Co., Ltd.10.3%ORIX Real Estate Corporation2.1%			
Major Unitholder	RECAP Group 24.04% ¹		ORIX Real Estate Corporation 2.1%			

Note 1:SPC which 100% contributed by RECAP Group 13.82%, Umi Investment TMK (SPC 100% contributed by RECAP Group) 9.32%, Opal Paramount (SPC 100% contributed by RECAP Group) 0.89% Note 2: Rockrise Sdn Bhd (100% contributed by RECAP Group)



Organization of New Investment Corporation





Pro-Forma Income Statement Post Merger (Simple Combination)

(in million Yen)	NHF		old J	HR	Effect by Merger ¹	N	ew JHR
Number of Properties	19		9				28
Operation Revenues	2,789	100.0%	5,490	100.0%		8,279	100.0%
Fixed Rent Revenues	2,549	91.4%	4,069	74.1%		6,618	79.9%
Variable Rent Revenues	240	8.6%	1,421	25.9%		1,661	20.1%
NOI	2,322	5.4%	4,598	5.4%		6,920	5.7%
Operating Expenses	873		2,401		-320	2,954	
Operating Profit	1,449		2,197		320	3,966	
Non-Operating Profit	586		927			1,513	
Net Income	863	2.0%	1,270	1.5%	320	2,453	2.0%
Number of Outstanding Units	58,031		105,719		1,695,531	1,859,281	
Cash Distribution per Unit (in JPY)	14,800		12,017			1,319 (15,833)	(Prior to split of unit)
Book Value of Properties	43,214		85,879		(6,739)	122,354	

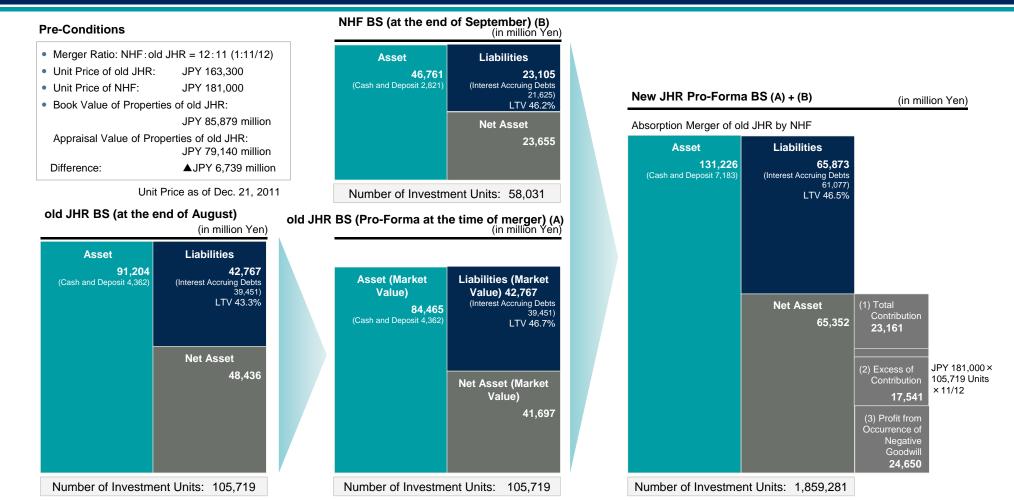
% shows ratio against Operating Revenues

% shows ratio against Book Value of Properties

Note: The figures of NHF are annualized revenue forecast of NHF for the 12th fiscal period (ending March 2012). Figures of old JHR are revenue forecast of the 7th fiscal period (ending August 2012). Variable rent applies to the hotel in NH Shinjuku Building of NHF to be leased to SPC and fixed rent applies to shops in NH Shinjuku Building to be leased to tenants directly. Number of investment units after the merger is calculated based on 12-for-one unit split by NHF and 11 units are allocated to each old JHR unit after the split.



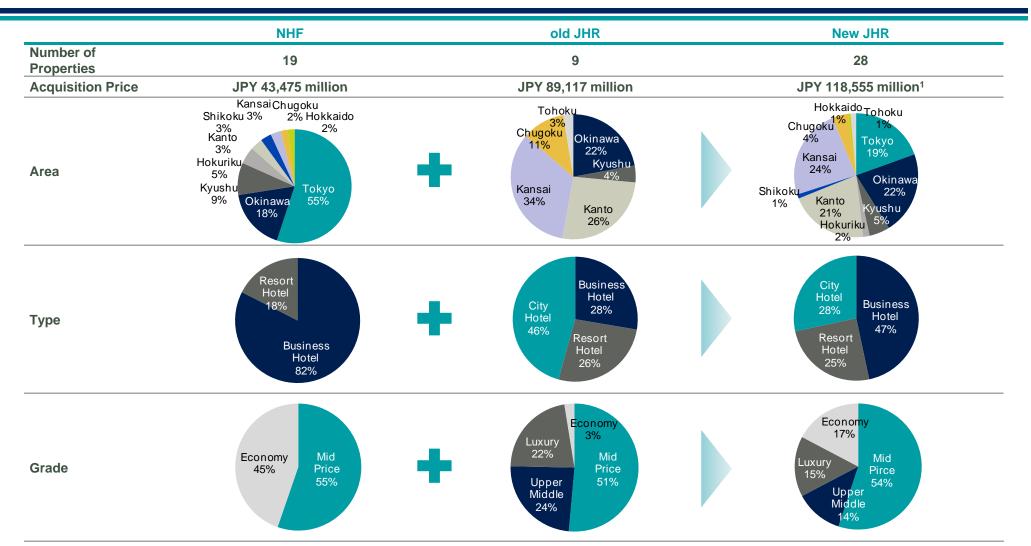
Pro-Forma Balance-Sheet Post Merger (Simple Combination)



Note: Figures reflect the simple combination of figures of NHF as at the end of September 2011 and those of old JHR as at the end of August 2011, with renewal of valuations of properties held by old JHR. Number of investment units after the merger is calculated based on 12 for 1 split of unit by NHF and 11 units are allocated to each old JHR unit after the split. Figures are pro-forma figures calculated by asset management companies and are neither finalized nor audited. The pro-forma figures do not guarantee realization of such figures and the pro-forma figures may significantly vary due to changes in appraisal values of the properties and other factors which will occur on or after the effective date of the merger.



Portfolios Post Merger



Note1: Regarding the acquisition price of New JHR, acquisition prices as at the end of September 2011 are adopted for assets held by NHF and revaluation at the time of merger is reflected for assets held by old JHR.



III. Strategy of New Investment Corporation

Ensure stable revenue, and target to acquire properties with growth potential. Basic Aim to build a portfolio which consciously maintains a balance between Policies quality, type, location, and rent type (fixed or variable). > Hotels which bring in "domestic leisure customers" and "leisure customers" visiting Japan" > Hotels which are superior in both hardware and software aspects and location: • Major investments in city hotels and resort hotels for which a certain amount of management expertise, substantial amount of capital expenditure and selective location are necessary as barriers to new entry **Essential** are high. Measures Target investments in business hotels with focus on credit of tenants, age. location, guest rooms mix and profitability. • Selectively in investing in accommodation-focused hotels mainly with single rooms. > Principal areas of strategic investments Central Tokyo, Osaka City, Kyoto City, Fukuoka City, Karuizawa (Nagano). Hakone (Kanagawa), Hokkaido, Okinawa, etc.

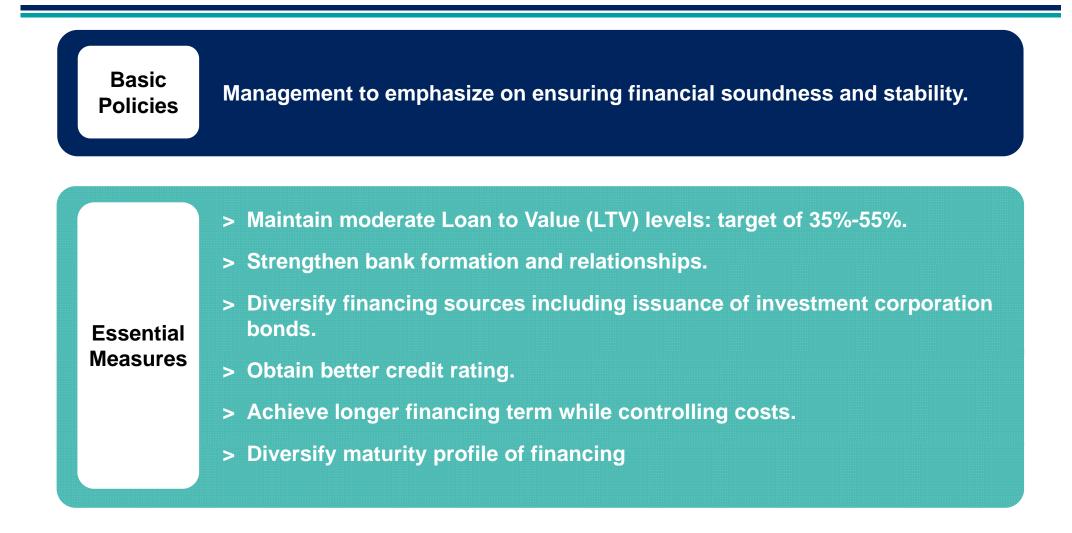


Strategy - Internal Growth

Maximize asset value through revenue/yield management, to maintain and Basic increase rent level and to achieve cost reduction, through appropriate Policies maintenance and management program. > Monitoring and asset management with in depth understanding of hotel business. Analyse credit of tenants, understand and improve income and expenditure of hotels. • Differentiation Strategy to "compete in value" and not to "compete in price". Essential Understand changes in customer needs and implement strategy Measures adaptive to these changes. Provide a global level of service to hotel customers. > Planning and execution of strategic CAPEX program. To maintain level of revenue and to strengthen competitiveness in mid to long term.



Financial Strategies



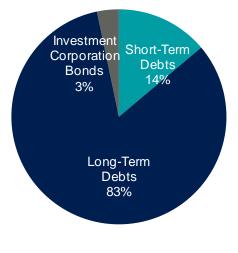




Outline of Interest Accruing Debts

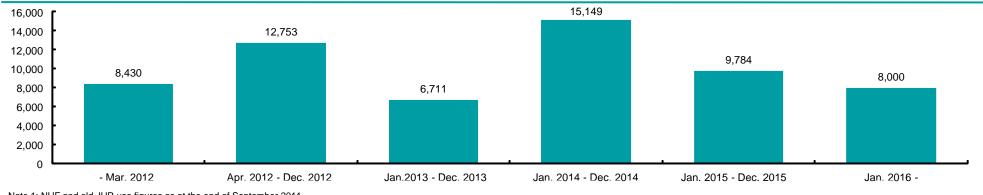
Contents of Interest Accruing Debts¹







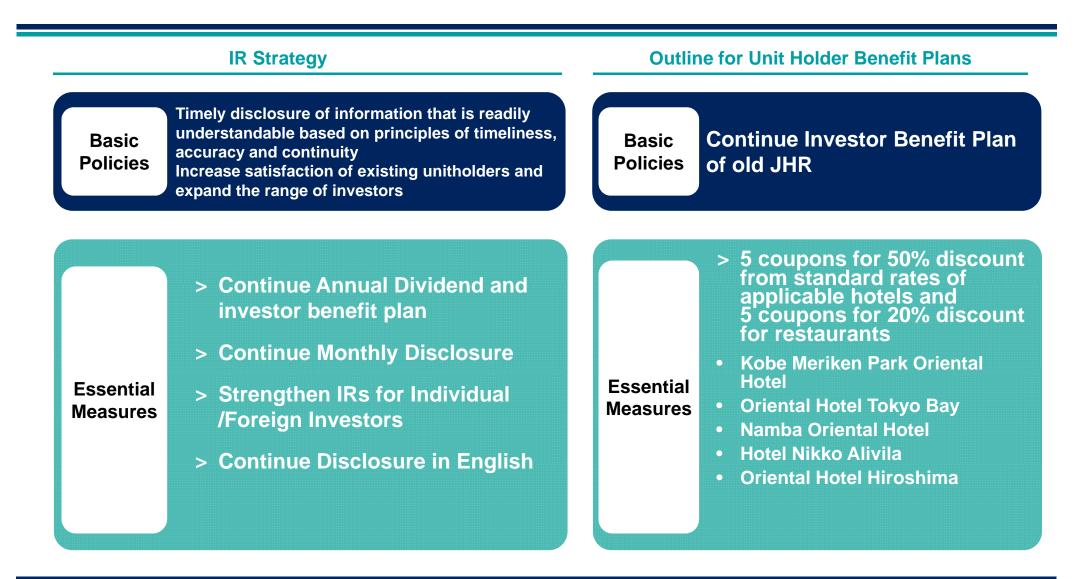




Note 1: NHF and old JHR use figures as at the end of September 2011.



IR Strategy





Utilization of Negative Goodwill

> Pro-forma calculation of negative goodwill

It is expected that there will occur negative goodwill of approximately JPY 24 billion¹

<Pre-Conditions>

- Revaluation of book value of properties of old JHR from JPY 85,879 million² to JPY 79,140 million³
- •Merger Ratio: NHF: old JHR 12:11 (1:11/12)
- •Unit price of NHF: JPY181,000 per a unit (as of December 21, 2011)

> Utilization of Negative Goodwill

Stabilization of cash distribution by utilizing negative goodwill

- <Examples of utilization of negative goodwill>
- ·Utilize for realization of losses by sale of properties
- ·Utilize for decrease of rent due to suspension of operation of hotel under renovation and refurbishment
- Utilize for losses due to exclusion of fixed assets from balance sheet due to renovation and refurbishment
- ·Utilize for dilution due to issuance of new investment units

- Note 3: Figures are pro-forma figures calculated by asset management companies and are not finalized. The pro-forma figures may significantly vary due to changes in appraisal value of the properties and other factors which will occur on or after the effective date of the merger.
- Note 4: Pro-forma figure is neither audited nor finalized, with the assumption that unit price of NHF would be JPY 181,000. The pro-forma figures may significantly vary due to changes in appraisal value of the properties and other factors which will occur on or after the effective date of the merger.





Note 1: Does not include related expenses for the merger.

Note 2: Old JHR adopts figures in the financial statements for the fiscal year ended August 2011.

APPENDIX

Outline of old NHF and old JHR

	NHF (at the end of Septemb	er 2011)	old JHR (at the end of August 2011)				
Name of Investment Corporation	Nippon Hotel Fund Investmer	nt Corporation	Japan Hotel and Resort, Inc.				
Representative (Executive Director)	Shigeo Sekita		Kaname Masuda				
Auditor	Kenichi Fujiwara Tetsuya Mishiku		Masashi Ohara Shinya Matsumoto				
Sponsor	RECAP Group Kyoritsu Maintenance (ORIX Real Estate Corp		Goldman Sachs Group				
Date of Listing	June 14, 2006		February 15, 2006	February 15, 2006			
Number of Properties Held	19		9				
Total Value of Properties (Based on Acquisition Price)	JPY 43,475 million		JPY 89,117 million				
Number of Investment Units Issued	58,031		105,719				
Fiscal Year End	March / September		August				
Major Unitholder	RECAP Group Goldman Sachs International	27.27% ¹ 9.59%	Goldman Sachs Group	22.09% ²			





Outline of old JHRA and JHRKK

	Old JHRA (as of December 22, 2011)	JHRKK (as of December 22, 2011)				
Name of Company	Japan Hotel REIT Advisors Co.,Ltd.	Japan Hotel & Resort K.K.				
Date of Establishment	August 10, 2004	October 7, 2004				
Representative Director	Shigeo Sekita	Hiroyuki Suzui				
Director	Ken Takahashi/Junichi Hirayama/ Suchad Chiaranussati/Ian George Winston Lien/ Chua Keng Kim	Shuya Matsubara Toshitaka Ishido				
Auditor	Randal K. Nagatani	Shunichiro Yanagi				
Capital	JPY 300 million	JPY 170 million				
Number of Employees	12	12				
Shareholder	RECAP Group170%Kyoritsu Maintenance Co., Ltd.25%ORIX Real Estate Corporation5%	Goldman Sachs Group ² 100%				

Note 1: Rockrise Sdn Bhd(100% subsidiary of RECAP Group) Note 2: MLQ Investors, L.P. (Limited Partnership 100% contributed by The Goldman Sachs Group, Inc. in US)





Outline of Properties Held (i)





Outline of Properties Held (ii)

	Туре	Name of Hotel	Grade	Appraisal Value (in million Yen)		Year Built	No. of Guest Room	Location
	Resort Hotel	The Beach Tower Okinawa	Mid-Price	7,060	7,610	2004	280	Okinawa
		Ibis Tokyo Shinjuku	Mid-Price	5,270	7,243	1980	214	Tokyo
		Comfort Hotel Tokyo Higashi Nihombashi	Mid-Price	4,130	3,746	2010	259	Tokyo
		Pearl Hotel Kayabacho	Economy	3,091	3,121	1981	268	Tokyo
		Dormy Inn Kumamoto	Mid-Price	2,530	2,334	2010	294	Kumamoto
		Kamogawa Inn Nihonbashi	Economy	2,090	2,108	1997	164	Tokyo
		Hotel Sunroute Niigata	Mid-Price	1,840	2,105	1992	231	Niigata
		R&B Hotel Ueno Hirokoji	Economy	1,600	1,720	2002	187	Tokyo
		Toyoko Inn Hakata-guchi Ekimae	Economy	1,790	1,652	2001	257	Fukuoka
NHF	Business Hotel	R&B Hotel Higashi Nihonbashi	Economy	1,620	1,534	1998	203	Tokyo
NF	DUSINESS HOLEI	Vista Hotel Kamata	Economy	1,070	1,512	1992	106	Tokyo
		Hotel Vista Hashimoto	Economy	1,020	1,510	1986	99	Kanagawa
		Millennia Hotel Matsuyama	Economy	925	1,352	1991	138	Ehime
		Dormy Inn Namba	Economy	1,080	1,270	1999	105	Osaka
		Hotel Dormy Inn Suidobashi	Economy	994	1,120	1986	99	Tokyo
		Hotel Dormy Inn Asakusa	Mid-Price	902	999	1997	77	Tokyo
		Comfort Hotel Shin Yamaguchi	Economy	806	866	2007	139	Yamaguch
		Hotel Resol Sapporo Minaminijyou	Economy	533	850	1992	117	Hokkaido
		Hotel Urbain Kamata Annex	Economy	738	823	2003	70	Tokyo
	Total			39,089	43,475			
		Hotel Nikko Alivila	Luxury	19,300	19,700	1994	396	Okinawa
	Resort Hotel	Hakone Setsugetsuka	Mid-Price	4,060	4,059	2006	158	Kanagawa
		Oriental Hotel Tokyo Bay	Mid-Price	20,700	19,400	1995	502	Chiba
	City Hotel	Kobe Meriken Park Oriental Hotel	Upper Middle	11,400	11,400	1995	319	Hyogo
Old JHR		Oriental Hotel Hiroshima	Upper Middle	7,240	9,900	1993	227	Hiroshima
		Namba Oriental Hotel	Mid-Price	15,000	16,700	1996	257	Osaka
	Business Hotel	Hakata Nakasu Washington Hotel Plaza	Mid-Price	3,720	3,880	1995	247	Fukuoka
	DUSINESS HOTEI	Daiwa Roynet Hotel Akita	Economy	1,930	2,278	2006	221	Akita
		Nara Washington Hotel Plaza	Mid-Price	2,050	1,800	2000	204	Nara
	Total			85,400	89,117			
	Grand Total				132,592			

Note: Figures are as at the end of September 2011 as to NHF and as at the end of August 2011 as to old JHR.



Disclaimer (1/2)

This material is prepared and provided solely for the purposes of providing information and is not created with the intention of offering investment units of Nippon Hotel Fund Investment Corporation ("NHF") and Japan Hotel and Resort, Inc. ("JHR", together with NHF, the "REITs") or offering or selling any other particular products.

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